

## Special Promotions or Notes



### Host Checklist

- Contact the dōTERRA Wellness Advocate that enrolled you to help you with your class.
- Pick a date for your class.
- Choose your class type: Intro to Oils OR a hands-on DIY Make & Take.
- Make your guest list. Aim to invite 20+ people. Encourage your guests to bring friends.
- Let your Wellness Advocate know how many people have confirmed to attend.
- Send a reminder text, email, or phone message the day before.
- Text guests 2-4 hours prior.
- Serve water and your Advocate will bring oils.
- Have a fun class!

### Host Rewards

Ask your dōTERRA Wellness Advocate how you can earn commission and/or free product!



Sharing  
NATURALLY



### Let's Host A Class

Hosting an Intro to Oils class or hands-on DIY Make & Take class is a great way to share the amazing benefits of dōTERRA essential oils with your family and friends. It's simple, fun and you can earn FREE stuff!

### Let's Invite!

Inviting people to your essential oils class doesn't have to be difficult or intimidating. Remember, you are sharing a healthy, toxin-free way of living that can change their lives!

To help, we have a sample script for you: "Hi \_\_\_\_\_, this is \_\_\_\_\_. How are you? I've been meaning to reach out to you. Have you heard anything about essential oils lately?"

The reason I am asking is because I have been using oils and have seen amazing results for me and my family. I knew I had to share them with you, too! I'm hosting a fun oils get-together, and I would love for you to come! It's a great way to learn about healthy, toxin-free ways to take care of yourself and your family. We'll cover topics like toxin-free cleaning, sleep, stress, hormones, kids, pets, you name it!

It's going to be super fun. I'm trying to get a head count so we have enough supplies. Do you want to come?"

Perfect! I'm looking forward to seeing you. I'll text you a reminder a couple days before.



### Invite Your Friends!

Invite your friends, family, coworkers, and neighbors, and encourage them to bring guests.

Name	Attending?
1. _____	Y/N
2. _____	Y/N
3. _____	Y/N
4. _____	Y/N
5. _____	Y/N
6. _____	Y/N
7. _____	Y/N
8. _____	Y/N
9. _____	Y/N
10. _____	Y/N
11. _____	Y/N
12. _____	Y/N
13. _____	Y/N
14. _____	Y/N
15. _____	Y/N
16. _____	Y/N
17. _____	Y/N
18. _____	Y/N
19. _____	Y/N
20. _____	Y/N

\*These statements have not been evaluated by the Food and Drug Administration. Not intended to diagnose, treat, cure, or prevent any disease.



### Guests Can't Attend, But Want to Order?

Getting an account and ordering is easy! Have them go to my website (or yours):

- Click "Become a Member" (located in the top navigation bar).
- Select "Wholesale Customer" & check "Accept Terms" box.
- dōTERRA® referral ID, enter: \_\_\_\_\_.
- Choose a Reduced Price Starter Kit OR choose \$35 Wholesale Membership Fee & any products they wish. Then Checkout.
- Request to join our Facebook group: **Be Well with Deanna and Team: Be Well.**

### Successful Class Hints

- **Tuesday, Wednesday, and Thursday evenings typically draw the best attendance.**
- **Personally invite at least 20 people for an ideal class size of 4-6 people.**
- **Eliminate distractions. A clean, child-free environment is best for learning.**
- **Diffuse uplifting oils like Wild Orange or Citrus Bliss.**
- **Create a space for presenter to set up.**
- **Have fun!!**